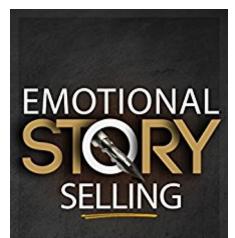
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Emotional Story Selling: How To Create Meaningful Stories Through Video To Inspire Engagement, Build Trust And Command A Loyal Audience So That You Can Accelerate Your Sales.



How to Create Meaningful Stories Through Video to Inspire Engagement, Build Trust and Command a Loyal Audience So That You Can Accelerate Your Sales.

JONATHAN OTTO



## Synopsis

Emotional Story Selling is a powerful tool for individuals to learn the inside secrets behind multi-million dollar campaigns that have utilized the power of story to capture attention and accelerate sales. Jonathan Otto shares his personal experiences in directing, writing and producing a broad host of multi-million dollar online marketing campaigns in which he has told emotionally gripping stories related to a wide spectrum of products and services. He unlocks the strategies in a formula that can be followed by anyone to replicate the exact emotional triggers that lead to high sales conversions. Emotional Story Selling is a rich journey, delving into the intricacies of human experience, which will trigger a paradigm shift and give you the exact tools you need to succeed in selling any product or service today, whether online or in a traditional format.

## **Book Information**

File Size: 1701 KB Simultaneous Device Usage: Unlimited Publication Date: September 12, 2016 Sold by: Â Digital Services LLC Language: English ASIN: B01H2CDA8W Text-to-Speech: Enabled X-Ray: Not Enabled Word Wise: Not Enabled Lending: Not Enabled Enhanced Typesetting: Enabled Best Sellers Rank: #774,577 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #81 in Books > Computers & Technology > Internet & Social Media > Podcasts & Webcasts #125 in Kindle Store > Kindle eBooks > Arts & Photography > Photography > Photo Essays #2236 in Books > Arts & Photography > Photography & Video > Photojournalism & Essays > Photo Essays

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